



















2026 PROPOSAL

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#### Issues and Our Solutions

California Excess Proceeds provides you with the Surplus Records from Tax Defaulted Property Auctions in California Counties. Yes, you can obtain the surplus lists from some of the counties themselves. However, there are a few issues with that method.

• Most counties do not put a surplus list online until at least 3 months after the auction date, sometimes 9-10 months.

Since there is a 12-month deadline to put in a claim, it is not in your best interest to wait for the county-supplied lists. We will give you the auction results within 24 hours after the auction ends. At this point, you can locate and obtain the property owners as clients, having them sign documents so you can submit the excess proceeds claim with the county. WHY wait until the county puts out a list? The county will not pay out claims until the one-year deadline to give lienholders a chance to put in a claim, however, that does not mean you cannot put in a claim early. You are wasting precious months. Not only that, but you can look up to see if there are lienholders and you can obtain them as clients as well.

 Most counties do not put the owners name on the surplus lists, only a Parcel/APN number.

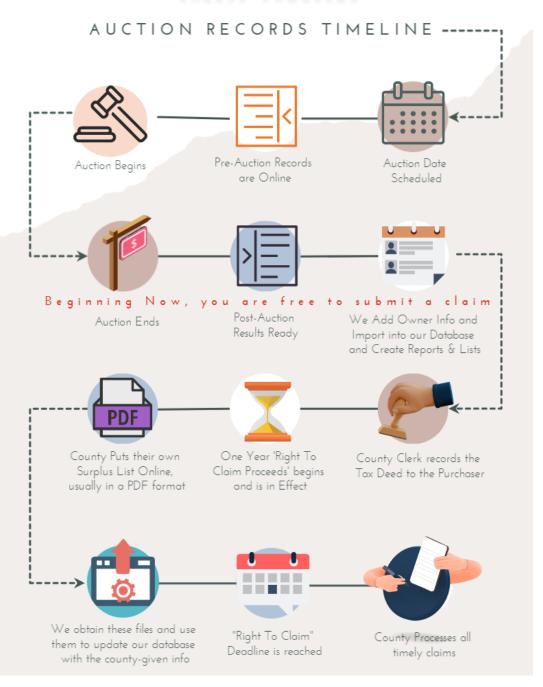
We gather the auction records before the auction date and run them through our database queries to obtain the property owners' names and mailing addresses, so that information is always supplied to you.

• Some counties do not put a surplus amount on the list, so you don't even know if it's worth pursuing.

Our records contain 'estimated surplus amount'. This is the amount of the ending bid minus the amount of the starting bid. There may be liens that will be deducted from this amount, but you have a general idea if the record is worth pursuing. You can always use the Official Records website for each of the counties to look up any liens/lien holders that may or may not put in a claim against the excess proceeds. We have a page for each of the California Counties that provides you with links to each county's Official Records website.

## Auction & Proceeds Timeline

# California



## Subscription Benefits

- Auction Calendar, Sorted by Date or by County (View Calendar)
- One or Two auctions per county in a year
- Post-Auction list with Excess Proceed amounts
- Claim Forms, Process and Instructions for each county
- Owners Names and Mailing Addresses added to the records
- Link to the County Official Records website
- Link to the County Property Appraiser website
- Link to the County Tax Collector website
- Excess Proceeds Table showing the records for each County
  - When a new county ends the auction, we add to this table
- You can Search, Filter and Export these records onto an Excel Spreadsheet

#### Additional Benefit if you join before January 1, 2026

We recently gathered all of the Excess Proceeds in California Counties for 2025 (through October). There are 659 records with a total of \$40,952,374.38 in excess proceeds.

These records were taken from the files the counties provide online after the auctions have ended (sometimes months after). Some of them provide the owner information, but not many. ALL records contain the County, Parcel Number, Excess Amount, and Auction Month. Therefore, if you have your own way of obtaining the owner information based on Parcel Number and Auction Month, these records will be great for you.

If you join us before January 1, 2026, you will receive these records for free. Otherwise, they are available for separate purchase on the website for \$795

## 2025 Excess Proceeds List Stats

Counties: 28 Counties are on this list

Amador Los Angeles **Plumas** Santa Clara Colusa Madera Riverside Santa Cruz Contra Costa Shasta Mariposa Sacramento Modoc Fresno San Bernardino Siskiyou Humboldt Nevada San Diego Tulare Imperial Orange San Joaquin Tuolumne Lassen Placer San Luis Obispo Ventura

# Records: 659

Total Excess: \$40,952,374.38

# with Property Address: 221

# with Owner Name: 118 (none of them have the owners address)

#### **LIST SAMPLE**

| County    | Surplus      | Auction Month and Year | Parcel          | Property Address                      | Owner Name                         |
|-----------|--------------|------------------------|-----------------|---------------------------------------|------------------------------------|
| San Diego | \$16,921.32  | March-25               | 613-090-07-00   |                                       | HEMPHILL JOHN W                    |
| Imperial  | \$5,237.91   | February-25            | 014-093-023-000 |                                       | HESSON GEORGE M AND MARGARETE JT   |
| Colusa    | \$125,495.46 | September-25           | 012-025-003     | 238 Commercial St #B, Princeton       | Hogan, Seana Kathleen              |
| San Diego | \$325,233.39 | May-25                 | 579-212-37-00   |                                       | HOMOKI STEVE                       |
| San Diego | \$6,782.91   | March-25               | 458-592-12-00   |                                       | HURTADO NOE                        |
| San Diego | \$9,872.48   | May-25                 | 141-381-43-00   |                                       | JENSEN NANCY G                     |
| Imperial  | \$40,639.16  | February-25            | 040-140-034-000 |                                       | JESKA ROBERT HERMAN                |
| Tulare    | \$96,050.86  | March-25               | 284-470-029-000 |                                       | KENTON ELIZABETH                   |
| San Diego | \$8,172.59   | May-25                 | 250-200-07-00   |                                       | KESINGER CHRISTOPHER L             |
| San Diego | \$12,275.95  | May-25                 | 250-200-08-00   |                                       | KESINGER CHRISTOPHER L             |
| Colusa    | \$197,518.94 | September-25           | 005-320-011     | 522 Waterfowl Way, Williams           | Kesterson, Amber Mendez            |
| Imperial  | \$67,646.90  | February-25            | 006-045-002-000 |                                       | KILLINGER ROSCOE & KAREN E JT      |
| Imperial  | \$5,545.32   | February-25            | 016-294-001-000 |                                       | KUHN GENE                          |
| San Diego | \$13,430.85  | March-25               | 197-220-14-00   |                                       | LAWIN D C                          |
| Imperial  | \$138,846.97 | February-25            | 023-344-034-000 |                                       | LOPEZ RAMON R JR TRUSTEE           |
| Nevada    | \$35,100.00  | November-24            | 052-260-018-000 |                                       | MACDUFF NANCY J                    |
| Tulare    | \$71,545.77  | March-25               | 094-071-018-000 |                                       | MARQUEZ LETICIA C                  |
| Imperial  | \$33,986.70  | February-25            | 002-202-001-000 |                                       | MATTINA DAVID                      |
| Colusa    | \$26,871.62  | September-25           | 118-010-002-501 | Und 1/2 Int in 160 AC Sec 11 T14N R6W | McDaniel Lucille Surviving Trustee |

## Pricing Structure for 2026

We price and sell Quarterly Access. You receive the Excess Proceed Records only within the Quarter you subscribe. For example, if you join us for Quarter 2, you will not see the records from Quarter 1.

- Quarter 1: Auctions between January 1, 2026 and March 31, 2026
- Quarter 2: Auctions between April 1, 2026 and June 30, 2026
- Quarter 3: Auctions between July 1, 2026 and September 30, 2026
- Quarter 4: Auctions between October 1, 2026 and December 31, 2026

Quarterly Price is \$1,495 each. No automatic payments, you subscribe only for the counties you want.

**Early Bird Special:** Subscribe <u>before January 1, 2026</u> for \$2,495 which **covers** the entire year, all counties.

You can find the Early Bird Special offer on our website. It will be available until January 1, 8am Eastern Standard Time

#### **OWNERS AND MAILING ADDRESSES**

All of 2026 Excess Proceeds Records **WILL contain** the owners name and mailing address. We obtain this information before the auction happens so you are guaranteed to have the correct owner to whom the excess proceeds are owed (who to pursue).

## **Auction Schedule**

California Counties hold their auctions yearly, typically once but will also do a "re-offer" for those properties did not sell in the first auction.

Counties could change up their auction dates at any time, but in general, this is the schedule. (If you wish to contact the county to verify auction dates, we have the link to the Tax Assessor and their phone number supplied below):

| Tax                              |              |              |                         |           |
|----------------------------------|--------------|--------------|-------------------------|-----------|
| Assessor                         |              | Tax Assessor |                         | Online or |
| Website                          | County       | Phone        | Auction Month           | In-Person |
| <u>1</u>                         | Alameda      | 510-272-6800 | March                   | Online    |
| <u>2</u>                         | Alpine       | 530-694-2286 | November                | Online    |
| <u>3</u>                         | Amador       | 209-223-6364 | March                   | Online    |
| <u>4</u>                         | Butte        | 530-538-7701 | June                    | Online    |
| <u>4</u><br><u>5</u>             | Calaveras    | 209-754-6350 | November                | Online    |
| <u>6</u>                         | Colusa       | 530-458-0440 | August                  | Online    |
| <u>6</u><br><u>7</u><br><u>8</u> | Contra Costa | 925-957-5280 | Varies - Feb, May, June | Online    |
| <u>8</u>                         | Del Norte    | 707-464-7283 | May or June             | Online    |
| <u>9</u>                         | El Dorado    | 530-621-5803 | March                   | Online    |
| <u>10</u>                        | Fresno       | 559-600-3496 | March                   | Online    |
| <u>11</u>                        | Glenn        | 530-934-6476 | March                   | Online    |
| <u>12</u>                        | Humboldt     | 707-476-2450 | March/May               | Online    |
| <u>13</u>                        | Imperial     | 442-265-1270 | February                | Online    |
| <u>14</u>                        | Inyo         | 760-878-0312 | January/March           | Online    |
| <u>15</u>                        | Kern         | 661-868-3490 | March                   | Online    |
| <u>16</u>                        | Kings        | 559-852-2712 | March                   | Online    |
| <u>17</u>                        | Lake         | 707-263-2234 | May/June                | Online    |
| <u>18</u>                        | Lassen       | 530-251-8221 | May/June                | Online    |
| <u>19</u>                        | Los Angeles  | 213-974-2111 | April/October/November  | Online    |
| <u>20</u>                        | Madera       | 559-675-7713 | May                     | Online    |
| <u>21</u>                        | Marin        | 415-473-6154 | Currently Unknown       | Online    |
| <u>22</u>                        | Mariposa     | 209-966-2621 | August                  | In Person |
| <u>23</u>                        | Mendocino    | 707-234-6875 | June                    | Online    |
| <u>24</u>                        | Merced       | 209-385-7307 | May                     | Online    |
| <u>25</u>                        | Modoc        | 530-233-6223 | May                     | Online    |
| <u>26</u>                        | Mono         | 760-932-5480 | November                | Online    |
| <u>27</u>                        | Monterey     | 831-755-5057 | February                | Online    |
| <u>28</u>                        | Napa         | 707-253-4327 | August                  | Online    |
| <u>29</u>                        | Nevada       | 530-265-1285 | November                | Online    |
| <u>30</u>                        | Orange       | 714-834-3411 | Multiple months         | Online    |

| Tax       |                 |              |                   |           |
|-----------|-----------------|--------------|-------------------|-----------|
| Assessor  |                 | Tax Assessor |                   | Online or |
| Website   | County          | Phone        | Auction Month     | In-Person |
| <u>31</u> | Placer          | 530-889-4120 | September         | In Person |
| <u>32</u> | Plumas          | 530-283-6260 | October           | Online    |
| <u>33</u> | Riverside       | 951-955-3900 | April/May         | Online    |
| <u>34</u> | Sacramento      | 916-874-6622 | March/May         | Online    |
| <u>35</u> | San Benito      | 831-636-4034 | September         | Online    |
| <u>36</u> | San Bernardino  | 909-387-8308 | May/August        | Online    |
| <u>37</u> | San Diego       | 877-829-4732 | March             | Online    |
| <u>38</u> | San Francisco   | 415-554-4479 | April/May         | Online    |
| <u>39</u> | San Joaquin     | 209-468-2133 | June              | Online    |
| <u>40</u> | San Luis Obispo | 805-781-5831 | May               | Online    |
| <u>41</u> | San Mateo       | 650-363-4142 | September         | Online    |
| <u>42</u> | Santa Barbara   | 805-568-2920 | June/August       | Online    |
| <u>43</u> | Santa Clara     | 408-808-7900 | January           | Online    |
| <u>44</u> | Santa Cruz      | 831-454-2510 | March             | Online    |
| <u>45</u> | Shasta          | 530-225-5511 | February          | Online    |
| <u>46</u> | Sierra          | 530-289-3286 | May               | Online    |
| <u>47</u> | Siskiyou        | 530-842-8340 | May               | Online    |
| <u>48</u> | Solano          | 707-784-6295 | May               | Online    |
| <u>49</u> | Sonoma          | 707-565-2631 | May and September | Online    |
| <u>50</u> | Stanislaus      | 209-525-6388 | March             | Online    |
| <u>51</u> | Sutter          | 530-822-7117 | March/November    | Online    |
| <u>52</u> | Tehama          | 530-527-4535 | June              | Online    |
| <u>53</u> | Trinity         | 530-623-1251 | May               | Online    |
| <u>54</u> | Tulare          | 559-636-5250 | March             | Online    |
| <u>55</u> | Tuolumne        | 209-533-5544 | May               | Online    |
| <u>56</u> | Ventura         | 805-654-3744 | March             | Online    |
| <u>57</u> | Yolo            | 530-666-8625 | May               | Online    |
| <u>58</u> | Yuba            | 530-749-7840 | Feb/April         | Online    |

If you have questions, please use our Support Portal on the website.